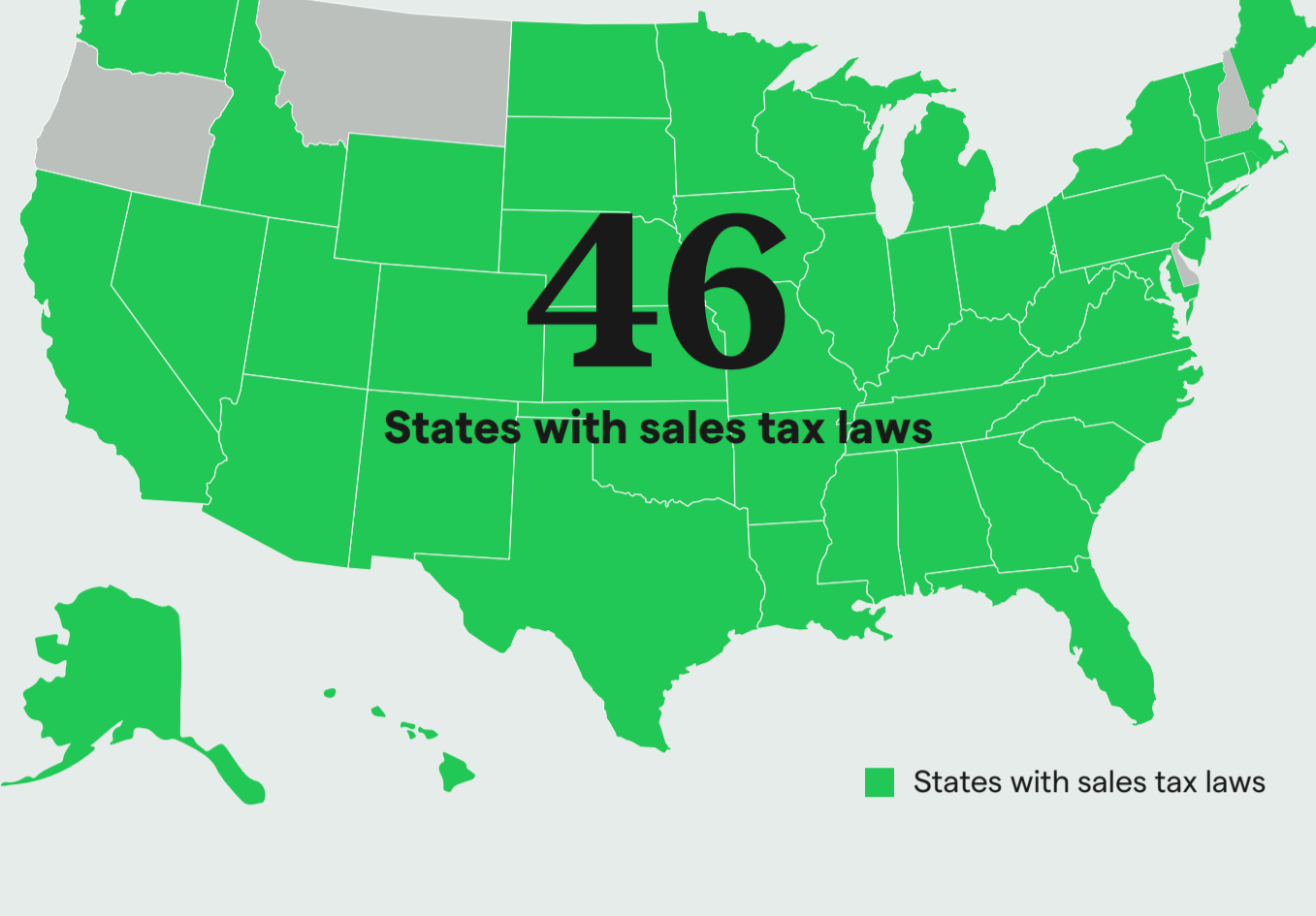


Why Sales Tax Automation Makes a Difference

TaxJar

As businesses find themselves responsible for filing sales tax in more states than ever, automation is crucial to ensure sales taxes are remitted on time. Below we outline some facts and figures that show how complex sales tax can be and why automation eases the burden.

Sales tax is complicated and each state is different. In fact, there are:



There are also:

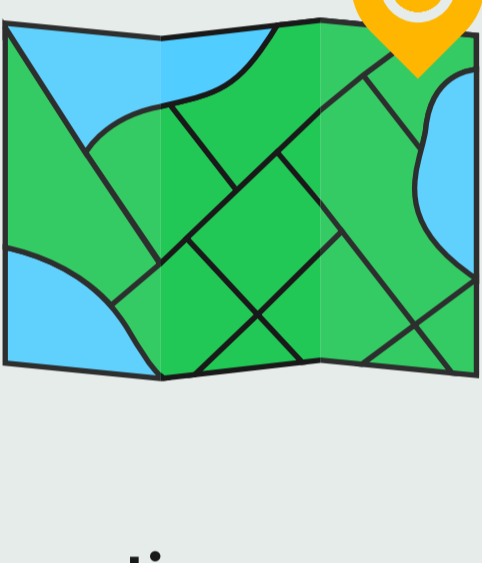


43 (and counting!)

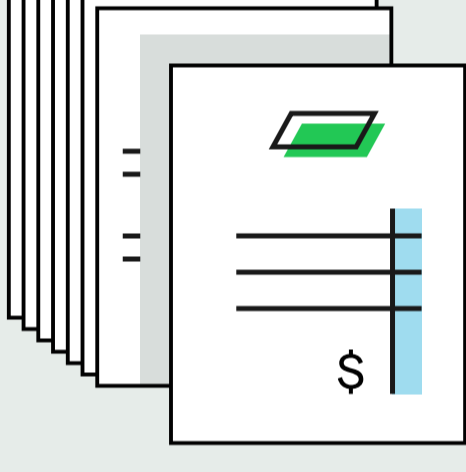
Number of states with individual economic nexus laws.

34

Number of destination-based states: If you live in one of these states, the sales tax rate charged is the rate of the state where the item is being delivered, potentially including a combination of state, county, city, and district tax rates.



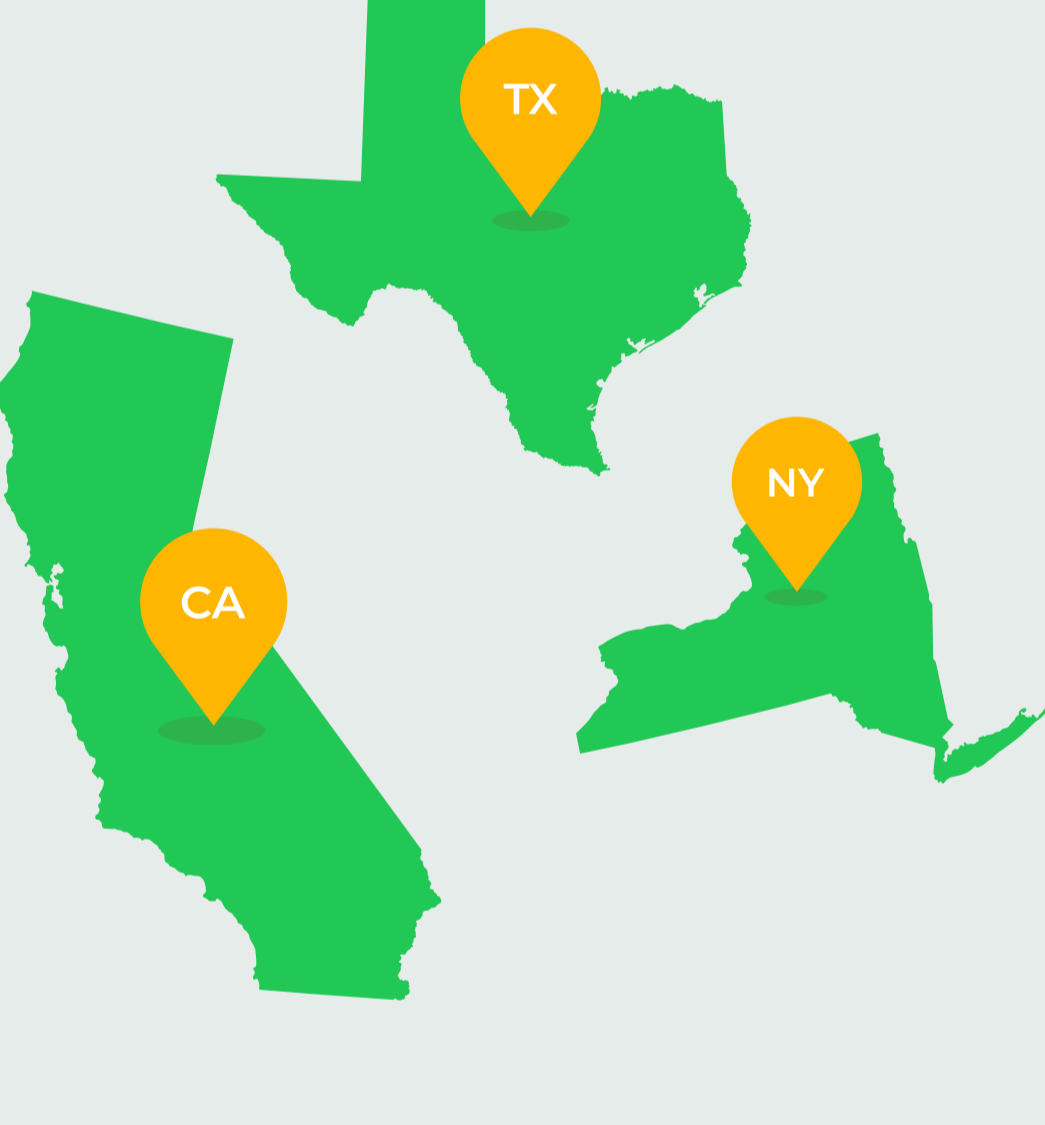
Sales tax returns are time consuming and can be very, very long. For example:



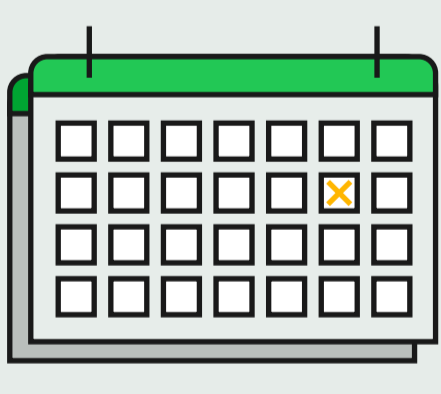
100+

Number of pages in an average Colorado sales tax return.

Texas, California and New York are the hardest and longest states to manually file sales tax, taking multiple hours or days.



What happens if you don't pay?



10%

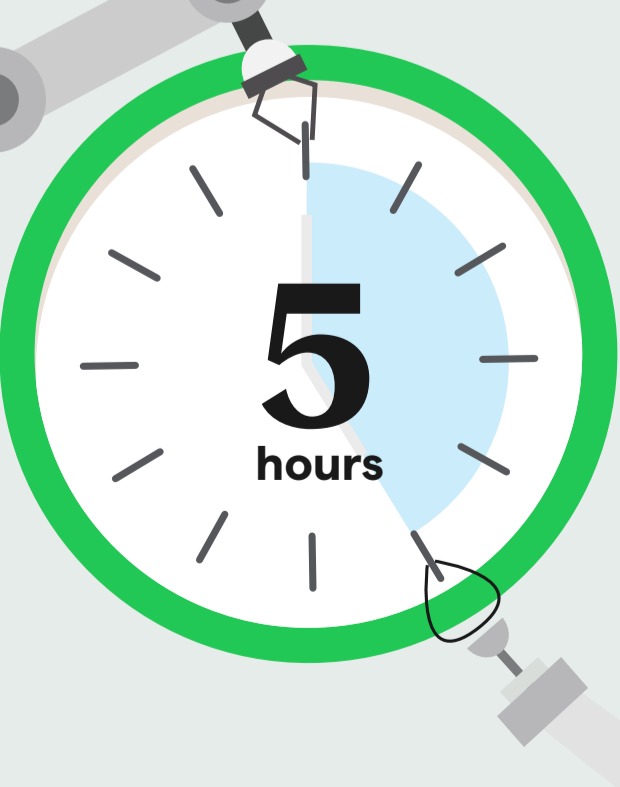
Percentage of common late fees, plus penalties, if sales taxes are not filed on time. **This could become costly for your business.**

No Sales!?

Businesses who owe back sales taxes are often unattractive to potential buyers, as they could be liable for unpaid taxes prior to ownership.



What is the answer?
Automation



5 hours per state (on average) automation can save the typical eCommerce business owner on filing sales tax.

Get tips on how you can better manage economic nexus with our [Ultimate Guide to Understanding Economic Nexus](#). Watch our 30-minute webinar to learn how TaxJar AutoFile saves you time and effort through sales tax compliance automation.

[Watch the webinar](#)

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